

# National Alliance

## *New Prescription Digital Therapeutics (PDTs) in Behavioral Healthcare Delivery*

September 2, 2021



# Speakers



**MODERATOR**  
**Scott Conard, MD**  
Converging Health, LLC;  
National Alliance Medical  
Director Advisory Council



**Fulton Velez, MD, MS, MBA**  
Pear Therapeutics



**Katie Archer**  
The Hartford Financial  
Services Group, Inc.

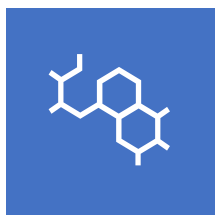
## Medical Director Advisory Council Members

- Scott Conard, MD (Chair)
- Andrew Baskin, MD
- Jan Berger, MD
- Faiyaz Bhojani, MD
- Jeff Burtaine, MD
- K. Andrew Crighton, MD
- Mark Cunningham-Hill, MD
- Chuck Cutler, MD
- Ray Fabius, MD
- Ross Goldberg, MD
- Shawn Griffin, MD
- Ryan Jackson, MD
- Ron Kline, MD
- Mohannad Kusti, MD
- Justin Moore, MD
- Suresh Mukherji, MD
- Wayne Rawlins, MD
- Stan Schwartz, MD
- Bruce Sherman, MD
- Christa-Marie Singleton, MD
- Mike Sokol, MD

# Prescription Digital Therapeutics (PDTs):

A new therapeutic class that is being integrated into standard of care

SMALL  
MOLECULES



1900-1980

BIOLOGICS



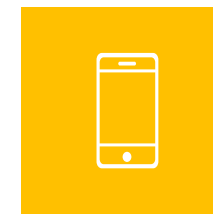
1980-2000

CELL/GENE  
THERAPIES



2000-2020

PDTs

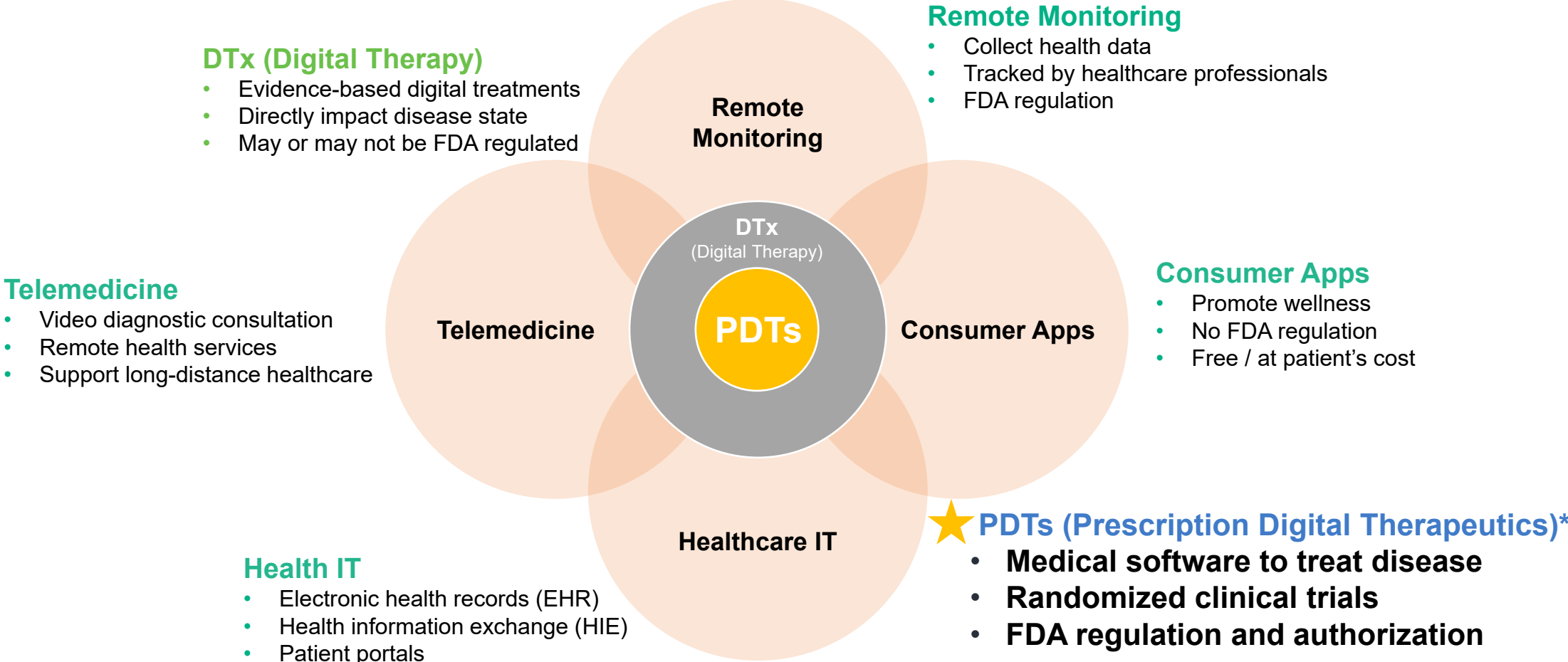


2020+

## PDTs = Software to treat human disease

- Safety and efficacy tested in randomized clinical trials<sup>1,2</sup>
- Product label authorized by FDA<sup>3,4,5</sup>
- Pricing and reimbursement pathways designed to reflect health economic value<sup>6</sup>
- IP, quality, regulatory, and compliance barriers to entry

# Prescription Digital Therapeutics (PDTs) are a sub-category within digital health defined by clinical efficacy, FDA market authorization, and reimbursement



# PDTs have effectiveness and safety data

in the label for market authorization by the FDA

Deliver disease-specific, evidence-based treatment via mobile devices

FDA-regulated software as a medical device (SaMD)

Evaluated and clinically-validated for safety and effectiveness

Receive FDA-marketing authorization

Intended to be used as adjunct to standard outpatient treatment

Label describes indications and intended use, supporting appropriate clinical use

## Prescription Digital Therapeutics (PDTs)



## Traditional Wellness Apps\*

No

No

No

No

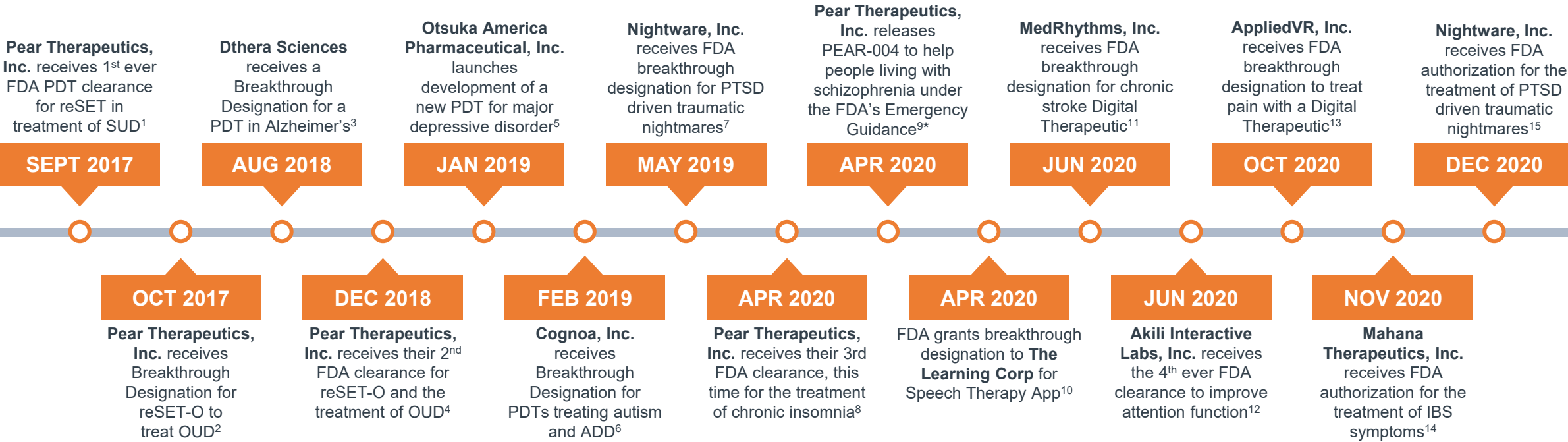
No

No

\*defined as a health and wellness app that is not regulated

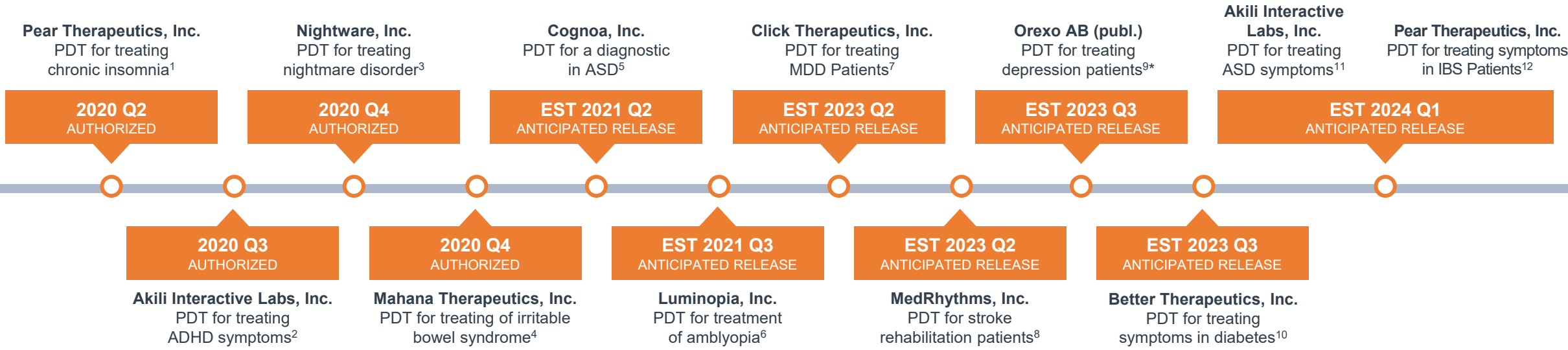
# The digital therapeutic industry has exploded in the last several years

## 6 FDA Authorized Prescription Digital Therapeutics and 8 FDA Breakthrough Designations Granted



# An additional 8 PDTs may be authorized by early 2024

with at least 13 other companies potentially developing product candidates in preparation to submit to FDA for review



**Companies developing candidates for potential FDA submission:**

1. AppliedVR, Inc.
2. Happify Health
3. GAIA AG\*
4. Big Health
5. Biofourmis, Inc.
6. Propeller Health
7. Apricity Health
8. Yao – The Bard, LLC
9. metaMe Health, Inc.
10. Bold Health Limited
11. Headspace, Inc.
12. Cognito Therapeutics, Inc.
13. Constant Therapy Health



# PDTs follow the traditional therapeutics model



Pharmaceutical with effectiveness claims to treat disease



Software with effectiveness claims to treat disease



## Prescription

Patient diagnosed by physician and product is prescribed



## Payment

Reimbursed via pharmacy or medical benefit



## Fulfillment

Dispensed via a specialty pharmacy/Patient Services Center



## Use

Patient uses product according to directions for use



## Follow-up

Patient follows up with clinician



# About The Hartford

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- The Hartford is a leader in property and casualty insurance, group benefits and mutual funds
- With more than 200 years of expertise, The Hartford is widely recognized for its service excellence, sustainability practices, trust and integrity
- Employees: 18,500 with total of 35,000 total members
- Headquarters: Hartford, Conn
- As part of our Stigma-Free program we are educating, advocating, and activating programs that help dispel stigma associated with mental health and addiction in the workplace
- In September 2020, The Hartford became the first employer to add Prescription Digital Therapeutics (PDT) for Substance Use Disorder (SUD) and Opioid Use Disorder (OUD) to a prescription drug plan

# We saw that PDTs could be a potential solution To support SUD and OUD treatment



## PDTs Demonstrate Their Value During Covid-19

To reduce potential exposure to COVID-19, the FDA issued temporary authorization of digital health devices for treating psychiatric disorders

**The Kennedy Forum,  
Shatterproof, Pear Therapeutics,  
And Others Created The  
Recovery Access Coalition  
in June, 2020**

Aimed at eliminating access barriers for substance use disorder-focused FDA authorized digital therapeutics

“Addiction is a disease that **thrives in isolation**. Because of social distancing, COVID-19 has already put **millions who live in recovery** from substance use disorders, including opioid use disorder, at extreme risk. The inability to regularly access traditional forms of care will only compound the problem—thus an **urgent need for more remote treatment options.**”

**Patrick J. Kennedy, founder  
of the Kennedy Forum**

# Vetted by internal and external SMEs

## All supported adding PDT for SUD / OUD to our formulary

- Recognition of significant gaps in treatment today
- Proven to improve treatment adherence
- Supports overall awareness of this new form of treatment
- Interested in our learnings and outcomes

Role	SME
Internal Clinical	<ul style="list-style-type: none"> <li>• Medical Director</li> <li>• Nurse specializing in behavioral health</li> </ul>
External Clinical	<ul style="list-style-type: none"> <li>• Shatterproof Head of Policy and Quality</li> <li>• OptumRx Chief Pharmacy Officer</li> <li>• ConsumerMedical Clinical team</li> <li>• Health Transformation Alliance Pharmacist</li> </ul>
Internal Digital	<ul style="list-style-type: none"> <li>• Team member focused on digital solutions</li> </ul>

## SME Feedback

“Delighted” that The Hartford is considering covering

Tools provide short-term support during a vulnerable period

Expectation that federal payers will cover since it is FDA approved

Will only be successful if prescribers know to use it

Not a silver bullet, but another tool to support individuals facing addiction

It can only do good, no harm

# The Business Case

“Low Cost, No Down-side, Opportunity to Be a Leading Voice in New Treatment”



Why	Description	Success Measures
<p>Low cost</p> <p>Supports abstinence and treatment adherence</p>	<p>Minimal downsides:</p> <ul style="list-style-type: none"> <li>• No side effects</li> <li>• Low cost</li> </ul>	<p>10% of eligible patients being treated to use PDT over 12 months</p> <p>Decreased relapses</p> <p>Reduced average patient spend</p>
<p>Be the catalyst to test, evolve, and promote this new form of treatment</p>	<p>PBMs are slow to evaluate new, non-traditional Rx</p> <p>Plan sponsor advocates are needed</p> <p>Will provide additional utilization data to influence the evolution of this treatment space</p>	<p>Share our experience, including the results (good or bad)</p>
<p>Continue to lead in the nation’s conversation about the opioid crisis</p>	<p>Support our members and their families by continuing to discuss SUD and OUD and offer meaningful support</p>	<p>Share our experience with the Benefits community and the business community at large</p>

# Can our PBM Administer?

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**The process was easier than expected.**

- Added Rx codes to formulary (preferred brand)
  - 11-digit NCPDP Product Identifiers
- Trained PBM call center (and other partners)

# Questions for Speakers and Medical Directors



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**National Alliance Medical**  
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# Upcoming Webinars and Meetings

**Mental Health Index: August results**

**September 17** | noon-12:30 p.m.

**Annual Forum**

**November 8-10** | See website for details

All times are Eastern Time



- Registration is open
- Early Bird Rates:
  - Non-Member - \$650.00
  - Member Rate - \$450.00
- Hotel Discount Rate - \$229/per night until October 15, 2021

**COVID-19 ANNOUNCEMENT:** Based on the current environment and for the health and safety of all our attendees, we will require all attendees to be vaccinated